



Viability and Sustainability

Proposed funding:

"The financial resources for the operations of the Council will be provided by the membership fees whose amount will depend on the category of members, the donation and grants from aid agencies, the revenues from projects in which the ABCDE will be involved and from other income generating activities"

Is this achievable?



Viability and Sustainability

Funding concern:

Short term

An one-off financial grant to set up / equip the office and cover operating expenses for the first 12 - 18 months.

Achievable? - Highly possible.

Longer term

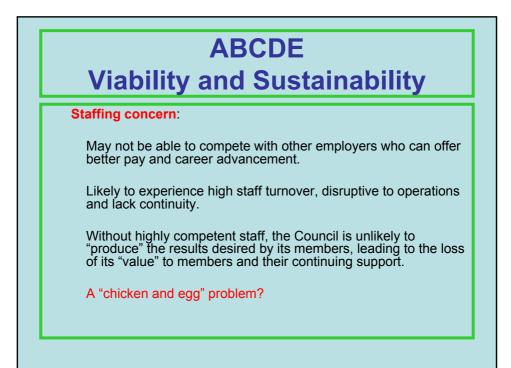
To sustain members' and sponsors' continuing financial support, Council must fulfill its objectives.

Achievable? - Tough but not impossible

Viability and Sustainability

Funding concern: High operating costs

- Competent / specialist staff a "must" to deliver results [which is key to keep members' and sponsors' financial support].
- o They will not come "cheap".
- o Hence staffing costs will be high.
- Generating sufficient revenue will be a constant challenge.
- o Long term viability and sustainability at risk.



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Staffing

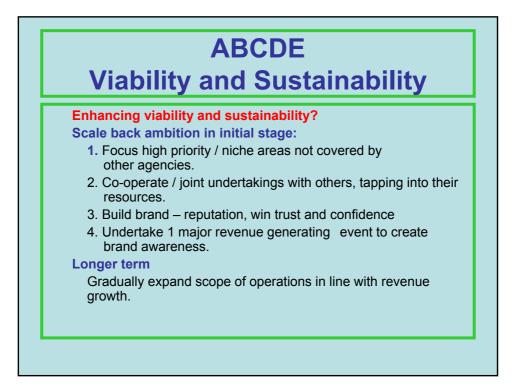
Proper staffing is Key to success operations Cannot rely on part time staff Cannot rely on "volunteers"

Key man [Secretary General] must have strong interpersonal skills to lobby for support good industry knowledge to understand technicalities commitment [continuity]

Board of Directors Reasonable tenor to ensure continuity

Permanent Secretariat

To house operations



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End of Presentation

Thank You

