



Mirant (Phils) Corporation

9 November 2006

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Contribution to the Economy



- Contributes to policy reforms and participates in privatization programs
- Increased private sector involvement in delivery of basic services
- Rapid job creation
- Generates tax revenue
- Transmits and continues to transfer new technology and ideas
- Creates competition that spurs efficiency
- Committed to corporate social responsibility programs

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Mirant Philippines' Share



1st: Serving the Energy Needs of the Nation



The Navotas Power Station

3

Mirant Philippines' Share



1st: Serving the Energy Needs of the Nation



Pagbilao Power Station
2 X 367.5 MW



Sual Power Station
2 X 609 MW



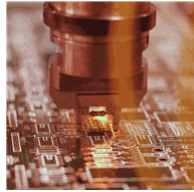
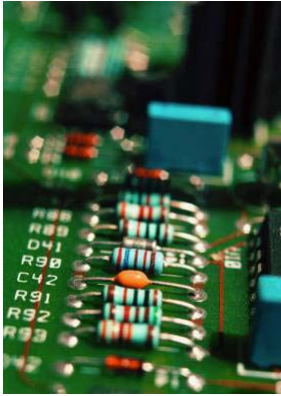
Ilijan Project
2 x 625 MW

4

Mirant Philippines' Share



2nd: Energy to Boost Industrial Competitiveness



5

Mirant Philippines' Share



3rd: Electrification for Domestic Growth



Mirant Philippines' Share



4th: Good Corporate Citizenship

- **Paid over PhP24 billion in income, withholding, and local taxes since 1999**
 - PhP22.5 billion: internal revenue taxes
 - PhP1.55 billion: local taxes
- **Paid in 2006**
 - P5.1 billion worth of taxes last August to the Bureau of Internal Revenue, paid ahead of schedule representing withholding tax on dividend payments and income tax
 - P1.5 billion payment on tax from income the company earned from generating facilities

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Energy Supply Business



8

Business Objectives



- To sell the available capacity of Sual (218 MW), Pagbilao (35 MW) and the expanded capacity of other Mirant Plants in Luzon.
- Develop an organization that is capable of exploring opportunities and meeting the challenges of a competitive and deregulated market.
- Capture markets/ customers that will serve as the platform for diversification and future growth.
- Serve as one of the engines of growth for the Philippine business unit.

9

ESB's Business Model



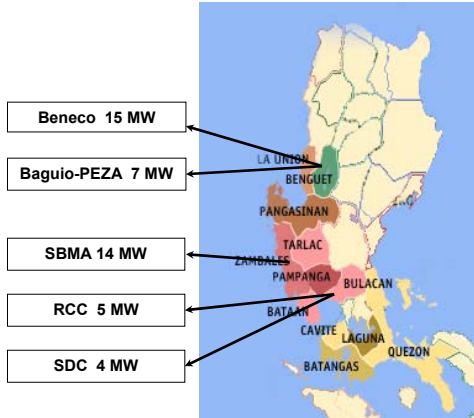
- 1 **First mover advantage**
 - Selection of most attractive customers
 - Ability to design contracts
- 2 **Cost competitive infrastructure**
 - Utilizes existing plant
 - Marginal costs well below market prices
- 3 **Well established commercial/contractual framework**
- 4 **Pioneering organization**
- 5 **Company track record / plant operating excellence**
 - Stability is valued by customers

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ESB Customers



Existing Customers Across 5 Projects in Luzon



Total: 45 MW

Targeted Customers

- **Customer type**
 - Industrial end-users
 - Economic zones / technology parks
 - Private distribution companies
 - Cooperatives
- **Geographic focus**
 - Baguio/Benguet
 - Bataan
 - Bulacan
 - Cavite/Batangas

Customers Screening

- ✓ High demand levels and good growth prospects
- ✓ Proven management
- ✓ Good credit profile
- ✓ Ease of connection to TransCom grid



End of Presentation. Thank you.