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MINUTES OF KICK-OFF MEETING

11 - 13 July 2006 Renewable Energy House, Brussels



A three day kick-off meeting was organized by Innovation Energie Développement (IED, France) within the scope of the "ABCDE: ASEAN Business Council for the Development of Energy and Environment" project, financed by the ASEAN Center for Energy (ACE) through the European Commission – ASEAN Energy Facility (EAEF), wherein the overall objective is to establish an operating framework for the ASEAN Sustainable Energy Business Council in tight consultation with ASEAN stakeholders (institutional and private).

The concrete objectives of the meeting were to address: (a) the issues for the establishment of the ABCDE: for its creation, implementation, operation and sustainability; (b) produce and agree on a list of activities and their time frame and (c) establish initial links with European Associations, councils and the private sector working in the energy sector.

The workshop brought together on the one-hand European Associations, councils, privates and European Parliament & Commission officers working in the energy sector and a prominent ASEAN delegation of 12 experts: representing (i) each of the ASEAN member country's with the exception of Brunei and Myanmar; (ii) institutional (ACE, delegated SOME officials), associations (BCSD – Malaysia), financial (ABA) and the private sectors; (iii) regional energy subsector networks on gas & petroleum (ASCOPE), electricity transmission (HAPUA), coal (AFOC), renewable energies (RE-SSN), energy efficiency sectors (EE&C-SSN) and energy policy (REPP-SSN). The ASEAN delegation was selected to provide the range of views of the region and energy sector needed to set the frame of the ABCDE.

The workshop (12th and 13th July 2006) was held at the Renewable Energy House in Brussels, housing all Sectoral European Renewable Energy Associations (Small Hydro Power, Wind, Biomass, Geothermal, PV, Solar Thermal) including the European Renewable Energy Council which provides a one joint voice for renewables in Europe. The experience in Europe is closely looked at as providing a guiding point towards the development of ABCDE; hence a range of European Associations, councils and privates (EUROELECTRIC, EUROGAS, EUROPIA, EPIA, BEES, EEF, EREC, ESHA, GWEC,





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ETSO, COGEN Europe, SUEZ) and European Parliament and Commission officials (DG Tren, DG Environment) were invited to share their experience during specific interventions but these were also invited to establish strong collaborative links with the ASEAN.

The workshop was preceded by a one day study tour (10th July 2006) wherein the ASEAN delegation obtained a good overall understanding of the functioning of the European Parliament, the European

Commission and how legislation is adopted and legally binding across member states with an illustrative example of the European Carbon Market and Trading Scheme; the process of consultation and role of associations; the issues and trends of the European Electricity Trading Market and role of the European Transmission System Operators (ETSO) in co-ordinating activities across the EU, addressing the regulatory issues of common interest and ensuring the development of the EU Internal Electricity Market while maintaining the security of supply. The ASEAN delegation was also received at Suez / Tractebel where the range of activities of this large energy company were presented. It was expressed that ABCDE could provide an entry point for large corporations such as these to obtain strategic and marketing information and information on the regulatory infrastructure and level of risk.



Main Discussion Points relating to ABCDE:

- ASEAN countries are facing similar challenges in the energy sector and institutional issues to those being experienced in the EU: large differences between countries, reticence of some governments to address regional energy problems through multinational approach, low institutional power of ASEAN organizations, serious energy challenges regarding import of energy, delays in implementing regional energy networks, restrictions to private investment and liberalization... It is for this reason that the European experiences can be useful with significant achievements registered by the European associations during the last years. It should be noted that differently to the ASEAN region, the EU is a legal Union; that is generating legislation that is binding for its member states with severe penalties if these are not followed.
- The EU's constantly increasing external dependence for energy, predicted to reach 70% by 2030 if no measures are taken, has led to a range of directives/laws being passed wherein security of supply is the driving force behind their implementation. The renewable energy policy is set through the following directives:
 - RES White Paper (1997): To double the share of renewable energy from 6% to 12% of gross energy consumption in Europe (EU-15) by 2010
 - o Green Paper on Security of Energy Supply (2000)
 - RES Electricity Directive (2001): To establish a framework to increase the share of renewables electricity from 14% to 22% of gross electricity consumption by 2010
 - Directive on the energy performance of buildings (2002): To realise a savings potential of around 22% by 2010 for energy used in heating, air-conditioning, hot water and lighting
 - Directive on liquid biofuels (2003): To achieve a share of 5.75 % of biofuels for transport in the total amount of fuels in Europe by 2010
- In Europe all energy sectors and environment are represented by European associations.
- In the ASEAN region there is a clear need for the private sector to combine its efforts, bring
 more partnerships and provide a strong united voice especially in the design of sectoral
 policies and regulations and attract investment to the region. It was agreed that the name of





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the business council should retain sustainable energy and environment in its title and the proposed name is "ASEAN Business Council for Sustainable Energy and Environment"

 The discussions revolved around setting the main backbone of the ABCDE and these can be summarized into the following five main points:

1. Justification for the business Council

- Broad framework is provided by APAEC where "participation of the ASEAN private or business sector, ASEAN Dialogue Partners and the relevant national/international organisations shall be encouraged...".
- Private Sector not sufficiently represented at the regional level
- Need to set up a platform to gather stakeholders from the private sector, sector associations, organisations, experts, from the civil society and of State-owned Companies.
- Need for organised dialogue and consultation with the public sector including decision makers at government level
- Need to reinforce the sharing of information in pursuing the development of sustainable energy and environment in the ASEAN region.
- Need to structure the private sector contribution in the Initiative for ASEAN Integration
- Need for a recognised voice of the energy end users to reverberate the need to mainstream environment in the energy sector
- Need for ASEAN's voice on sustainable energy and environment to be heard at the World level, through worldwide channel like this of the World Business Council for Sustainable Development.
- Need for the private sector to become proactive and needs its own strategy with governments well informed and acquainted.

2. What are its main objectives?

- Bring value to members as this effort aims at strengthening ASEAN networking for the private sector, with EU private sector and more broadly, worldwide
- Strengthen trustfully relations with policy makers and the banking community, two of the key targets of the ABCDE.
- The ABCDE will be the place where the private sector will develop its own strategy and where an extensive communication action plan will be developed for informing governments and other stakeholders.
- Work towards the Initiative for ASEAN Integration, i.e. in view of reducing the development gap between the new and old ASEAN members (for example: biomass TT)
- To ensure consistency with the ASEAN 2020 vision and integrated into the APAEC approach for 2010 – 2015 with the aim:
 - > To increase Regional Competitiveness
 - > To participate in the Environment impact from the energy uses & Climate change issues
 - To take into account the Security of Supply of the region

3. What will the Council do?

The activities of the ABCDE will articulate along the six following lines:

- 1. Collective, "trusted" voice of the private sector vs public authorities for the development of "favourable market development conditions"
 - i. Provide inputs to SOME / AMEM on requirements from the business world in terms of policies, market conditions.
 - ii. Inform on valuable experiences from the EU might be made available to the ASEAN counterparts.
 - iii. Assist in the initiatives of SOME / AMEM: formulation and implementation of the action plans





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- iv. implementation of the APAEC 2004 2009 for those components relevant for the private sector
- v. and involved in the preparatory work for the updating (will start in 2008 under ACE) with the appropriate assistance to the ASEAN organisations in formulating Long Term Plans.
- vi. Reading of the APAEC and identifies key points for the private sector and translates this into a concrete series of activities
- 2. Development of the ASEAN internal market : market integration:
 - i. Build on what is already launched by existing organisations and specialised bodies (SSNs, HAPUA, ASCOPE, etc.) and what is considered to be a priority by the ABCDE Board and requires actions by the ABCDE, such as:
 - 1. Legal and regulatory framework
 - 2. Particular norms and standards (fuels)
 - 3. ASEAN Energy Charter Treaties
 - 4. Specific Reform Issues
 - 5. Tax and Pricing
 - 6. Environment & Climate Change
 - 7. Development of some renewable energy sources (biomass, waste,...)
 - 8. Energy & Transportation
 - 9. Financing
 - ii. Provide inputs to SOME / AMEM on requirements from the business world in terms of policies, market conditions. Valuable experiences from the EU might be made available to the ASEAN counterparts.
 - iii. As a strong leading lobby group, adding voice in the decision-making process that will shape the business climate for future sustainable energy and environment.
- 3. Foster international networking
 - i. Foster partnerships between Associations such as :
 - 1. between HAPUA and ETSO (EU Transmission System Operators)
 - 2. between ASCOPE and EUROPIA (EU Petroleum Industry)
 - ii. Business to Business meetings and actions with a clear market development objective,
 - iii. Lobbying towards policy decision makers at regional and national level
 - iv. High added value in Networking opportunities
- 4. Mobilise financing and investment funds
 - i. Within ASEAN and Internationally
 - ii. Investment platform and links with financial institutions : eg
 - iii. http://www.unepfi.org/
 - iv. http://www.equator-principles.com/
 - v. Investors' platform: e.g. for large companies.
 - vi. Technology Transfer Opportunities: Clean Coal and others
- 5. How?
 - i. Events (seminars, workshops, exhibitions)
 - ii. Information newsletters,
 - iii. Training,
 - iv. Networking relations.
- 6. Establish the conditions to be met
 - i. Develop a priority action plan, with deliverables, indicators of success





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- ii. Identify strategic and mobilising niches cross cutting to be included in the ABCDE business plan.
 - 1. Biofuels
 - 2. Propose fiscal, legal, regulatory framework for energy efficiency and renewables
 - 3. Waste to energy
 - 4. Clean urban transport
 - 5. Clean and efficient buildings
 - 6. Regional market based Environment Instruments: Carbon Certificates Green Certificates: "ETS model" is a long term plan.
- iii. Added value to members,
- iv. The ABCDE must work in close consultation with the public sector and within the framework of the ASEAN family but it must not duplicate the works of the existing associations (HAPUA, ASCOPE, AFOC...) nor of the Sub-Sector Networks.

4. How will the Council be structured?

- The ABCDE needs to have a legal status and it is proposed that it becomes a : Non profit making international NGO
- It will be governed by a General Assembly of Full Members. The target is to gather between 20 30 full members by December 2006.
- It will include an Executive Board consisting of members highly motivated to move forward (the ABCDE's champions).
- A Steering Committee will be established: where the public sector will provide guidance and leadership....
- On the same model as the ASEAN Business Advisory Council, it is proposed to set up Country Chapters
- A Permanent Secretariat will be established with a core staffing to be mobilised during 2007.
 As a short time starting point, ACE and the Malaysian BCSD are declared candidates to provide logistics.
- Membership will be opened to:
 - Private local and international companies, [International Associations and corporations Associate Members will have no voting rights].
 - State-owned companies.
 - ➤ Regional and national associations and federations, such as the ASEAN Specialized Bodies, i.e. NRE-SSN, EE&C-SSN, Coal (AFOC), Oil & Gas (ASCOPE), Electricity (HAPUA), REPP-SSN
 - Research Centres.
 - > ASEC, ACE, others
 - > Participation of the representatives from the ASEAN countries governments, SOME, SOE, etc. will also be welcome.

5. How will it be financed and its sustainability anchored?

- ABCDE should be financially independent and for this, three main sources of funding are foreseen: membership fee, cooperation programmes, activities generating revenues.
- The Membership Fees to cover the core operating costs and secure the independence of the council.
 - > Level of the fees to depend on:
 - o The nature of the members (profit or no profit organisation)
 - The turn over of the companies (private sector or state companies)
 - The wealth of the country (national associations)
 - Associate membership fees will also be an option for non voting members





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- Sponsorship fee from large international companies and holdings also is to be promoted
- The funds mobilised by the ABCDE from international agencies and donors within the framework of their cooperation programmes. This might include also contributions, donations;
- The resources likely to be obtained from various services, consulting and advices, certified body & accreditation, events organisation, carried out by the ABCDE on a costly basis.
 - ➤ In addition, in kind contributions from members is expected for participation in ad hoc working groups and task forces to be engaged in activities related to the implementation of the ABCDE business plan components.
 - ➤ ABCDE will have some privileges such as: be entertained with ASEAN Status, eligibility to participate in ASEAN activities, access to high level private and government officials and to ASEAN Database & Information, enjoy some priorities & rights.

Next Actions:

- A survey targeting the ASEAN private sector will be carried out in the next few months.
- A master plan and a road map of the Business Council will be presented during the second week of November in Manila, Philippines wherein all relevant stakeholders will be invited to attend. The documentation will include:
 - A business plan with detailed activities
 - A one year action plan
 - The objectives of the ABCDE over the next five years
 - The proposed organisation and governing procedure
 - · A series of measurable indicators of success
- A final workshop is scheduled for early December in Jakarta, Indonesia to launch the Business Council.

For the realization of activities of PVSDC in France :



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AGENDA KICK-OFF MEETING ABCDE: ASEAN-EU ENERGY COOPERATION NETWORKING FOR PRIVATE SECTOR

11 - 13 JULY 2006 EREC Renewable Energy House, Brussels 63-65, rue d'Arlon - B-1040

Tuesday, 11th July 2006

Study Tour to European Associations and Councils – for ASEAN delegates

- 08:15 08:45 : Short Briefing at the hotel lobby
- 09:15 10:15 : **European Parliament** : (Mr Walter GOETZ, from the EP Committee on Industry, Research and Energy)
- 10:30 12:00 : ETSO: European Transmission Systems' Organisation
- Lunch
- 14:00 15:45: Tractebel / Suez: perspectives of a European Power Sector Utility for collaborations in ASEAN
- 16:15 17:30 : Market based instruments in Europe: Carbon market and Green Certificates (Mrs Olivia Hartridge -Directorate General for the Environment)

Wednesday, 12th July 2006

	Introduction and objectives
9:30 - 10:30	Presentation on the objectives of the study for the ASEAN Business
	Council for Sustainable Energy
	Seamus Gillespie – Head of Unit SE Asia, DG Relex : Welcome address
	Thierry Jacob – European Parliament (tbc)
	Chantanakome Weerawat: Executive Director Asean Centre for Energy:
	expectations from the study
	Pekka Skytta: EC-ASEAN Energy Facility: expectations from the study
	Anjali Shanker: The ASEAN-EU Energy Cooperation Networking For
	Private Sector: expected outputs from the meeting
10:30 - 11:00	European Associations
	Philippe Arnou (IED): Synthesis of the European experience
11:00-	Coffee break
11:30 – 12:00	ASEAN Structures and Associations
	Lara Bertarelli & Tuan Nguyan (IED): Synthesis of the ASEAN situation

	European and ASEAN experiences in Associations dealing with
12:00 – 12:45	Electricity, Oil and Gas Industry
	Views, perspectives, expectations of selected ASEAN organisations
	■ HAPUA (ASEAN Power Utilities) – EGAT Mr Somchai Kokkamhaeng
	ASCOPE (ASEAN Petroleum Companies) – PERTAMINA –
	Mr Widhyawan Prawiraatmadj
	AFOC (ASEAN Coal Companies) – VINACOMIN – Mr Le Tri Hung
	Discussion
12:45	Lunch
14:00 - 14:45	European and ASEAN experiences in Associations dealing with
	Electricity, Oil and Gas Industry (Ctn'd)
	Views, perspectives, expectations of selected European
	organisations
	■ EURELECTRIC – Mrs Gaël Glorieux, Adviser, Markets Unit
	 EUROGAS – Mrs Simona Basiu, Senior Manager, Media Relations
	and Information
	 EUROPIA – Peter Tjan, Secretary General
	·
	Short Q&A
14:45 – 15:30	European and ASEAN Experiences in Associations dealing with
	Renewable Energies and Environment
	Views, perspectives, expectations of selected ASEAN organisations
	■ NRSE SSN – Renewable Energy sub sector network – Dr Ahmad Zairin
	Ismail
	 Business Council for sustainable development Malaysia –Mrs Marcus
	Kokleong Chee
	■ REPP SSN – Energy Planning subsector network Mr Tun Lean
	(Cambodia)
	Short Q&A
15:30	coffee break
1 16.00 = 16.45	Furniegn and ASEAN Experiences in Associations dealing with
16:00 – 16:45	European and ASEAN Experiences in Associations dealing with Renewable Energies and Environment (Ctn'd)
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Thursday, 13th July 2006

9:30 – 11:00	Learning lessons from European Policies and programmes : applicability to the ASEAN Region
	 Review of European instruments and policies (Bernard Meunier, IED)- APAEC, ASEAN vision 2020 and Initiative for the Integration of ASEAN (Dr Weerawat, for ASEAN SEC) ACE – ASEAN Center for Energy: structure, means objectives and activities and views on the Business Council (Christopher Zamora) EEF – European Energy Foundation (Jean Claude Charrault, Director General)
	Short Q&A
11:00	Coffee Break
11:30 – 12:45	Presentations from European Institutions and officials
	 European priorities and actions vis a vis third countries (Mrs Marion Schiller – Probst, Directorate General for Transport and Energy, International Relations and Enlargement) IEEA: (Mr William Gillet, Head of Unit, Intelligent Energy for Europe Executive Agency) Lessons learnt from Cogen Programme: a European programme with strong link with ASEAN – European business partnerships – (COGEN Europe Thomas Bouquet – Project Manager)
12:45	Lunch
14:00 – 14:30	Visions and perspectives of Senior officials from the ASEAN Region
	 Laos - Mr Hatsady Sisoulath The Philippines - Dr Victor Emmanuel S. Dato
14:30 – 16:30	Discussions and next steps Moderator and presentation: Elements of the Road map for the building up of an ASEAN Business Council for the Development of Sustainable Energy and Environment (ABCDE) (Anjali Shanker, Director, IED) Debate
	Next steps and activities
17:00	Coffee and meeting close